

Regional Vice President

Block by Block is seeking an operational minded professional who has a passion for leading successful teams and working in an environment that is both fast paced and far from a typical desk job. We are hiring for a Regional Vice President to oversee our Mid-South Region. Candidate must be a team player who has solid managerial skills, a strong work ethic and an eye for details. Preferred candidate should have a consistent job history and a background in business management, government services, facilities management, environmental services management, or customer service. You must enjoy being outdoors and have an outgoing personality, a friendly disposition and a passion for your community and outstanding results. Our regions are guided by the Regional VP's, who are responsible for directing, coordinating and overseeing regional activities of Operation Managers and Ambassadors of Block by Block and maintains client relations with the Improvement Districts within their assigned division by performing the following duties personally or through subordinate supervisors. Block by Block is the leading provider of safety, cleaning and hospitality services to Improvement Districts throughout the United States and has defined every aspect of its operating model to serve the unique needs of Improvement Districts.

Essential Functions

OPERATIONAL -- Manages all aspects of the business within the Mid-Atlantic Region, to include administration, operations and human resources; supervision of subordinate management to include local Operations Managers; ensures delivery of high-quality service.

QUALITY ASSURANCE - Ensures service expectations are being met through assigned visits to specific safety, cleaning and hospitality programs; evaluates service quality through account audit visits and recommends both short- and long-term objectives for the assigned program.

FINANCIAL -- Analyzes weekly, monthly and yearly financial indicators to improve performance; ensures that operations are carried out to generate profitable revenue and growth; prepares yearly budget forecast for both region and individual accounts; approves appropriate expenditures including equipment, supplies and vehicles.

CUSTOMER RELATIONS -- Meets with client representatives for status updates and address any actual or potential problems for both assigned visits as well on an as needed basis.

CORPORATE AMBASSADOR -- Represent the company in various Block by Block cities to attend meetings or conduct various corporate businesses.

COACHING/MENTORING/TRAINING -- of local Operations Managers in all aspects of the Block by Block business model and its practical application to the local program.

PROFESSIONALISM -- Maintains a positive, professional environment in full compliance with applicable laws, regulations, policies, procedures and overall Block by Block standards of expected professionalism. Ensures understanding and compliance by staff members.

POLICY ESTABLISHMENT -- Collaborates with other members of the corporate staff to develop companywide initiatives and policy.

Requirements

To perform the job successfully, an individual should demonstrate the following competencies: Problem Solving, Project Management, Customer Service, Sound Oral & Written Communication, Delegation, Leadership, Managing People, Quality Assurance, Visionary Leadership, Budget Management, Strategic Thinking, Initiative, & Professionalism. To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Education/Experience: Bachelor's Degree; or a sufficient amount of related experience and/or training; or equivalent combination of education and experience.

Language Ability: Ability to read, write and communicate in English. Ability to read, analyze, and interpret common written field reports, financial reports, and legal documents. Ability to respond to common inquiries or complaints from customers, regulatory agencies, or members of the business community.

Computer Skills: Strong proficiency in MS Word, Excel, PPT and Outlook.

Travel: Approximately 70-75% of work time is spent traveling throughout assigned region.

Base of Operations: The position will be based from your residence in the Louisville Metro Area.

Compensation

SALARY- Lucrative and competitive with benefits.

TRAVEL ALLOWANCE -- A vehicle/travel allowance of will be applied proportionally to your paycheck. All business-related fuel cost will be paid for via company issued fuel card. Most other travel expenses will be purchased via company issued credit card.

Please send a cover letter and resume to careers@blockbyblock.com.

EEO Statement: Block by Block is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.